1	UNITED STATES DISTRICT COURT WESTERN DISTRICT OF ARKANSAS
2	FAYETTEVILLE DIVISION
3	GARLAND D. MURPHY, III, M.D. and ) PHYLLIS MURPHY, Individually and )
4	on behalf of all others ) similarly situated,
5	Plaintiffs, ) CASE NO. ) 5:17-CV-5035
6	VS. )
7 8	GOSPEL FOR ASIA, INC., GOSPEL ) FOR ASIA-INTERNATIONAL, K.P. ) YOHANNAN, GISELA PUNNOSE, DANIEL ) PUNNOSE, DAVID CARROLL, and PAT )
9	EMERICK,
10	Defendant.
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12	TRANSCRIPT OF HEARING
13	BEFORE THE HONORABLE TIMOTHY L. BROOKS
14	February 16, 2018; 1:39 p.m.
15	FAYETTEVILLE, ARKANSAS
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22	Proceedings recorded in realtime via machine shorthand.
23	Dana Hayden, CCR, RMR, CRR
24	Federal Official Court Reporter 35 East Mountain Street
25	Fayetteville, Arkansas 72701

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1 THE COURT: The next matter before the Court today is the case of Garland D. Murphy, III, and Phyllis 2 Murphy, plaintiffs, versus Gospel For Asia, K. P. Yohannan, Gisela Punnose -- and I apologize if I'm 4 not getting that correct -- Daniel Punnose, David 5 01:39PM Carroll, and Pat Emerick. Our case number is 6 7 5:17-CV-5035. 8 The matter comes before the Court today for purposes of a hearing on a pending discovery dispute 01:39PM 10 that has been fully briefed and is ripe for a decision. 11 In setting this matter for a hearing today, the Court 12 required at least one lead counsel for each party to appear, and it also required each of the named parties 13 14 to appear, both plaintiffs and defendants; and I see a courtroom full of people, so it looks like that part of 15 01:40PM my order's been complied with, but let me see if we 16 can't introduce everyone. 17 18 Appearing today -- well, let me introduce the 19 plaintiffs first. I see that we have Mr. and 20 Mrs. Murphy seated back there. Good afternoon. 01:40PM 21 MR. MURPHY: Good afternoon, Judge. 22 THE COURT: Then on the other side of the aisle -- well, in representing Murphys, we have here 23 24 today Mr. Marc Stanley. I see Mr. Stanley; we have James Graves and Martin Woodward. Good afternoon to you 25 01:40PM

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as well.
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                   MR. WOODWARD: Good afternoon.
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                   THE COURT: And do we have a corporate
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         represent here today for Gospel For Asia?
                   MR. MOWREY: That would be Dr. Yohannan.
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                   THE COURT: Dr. Yohannan?
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                   MR. MOWREY: Yes, sir.
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                   THE COURT: Okay. And then Dr. Yohannan, raise
         your hand. I think I -- thank you, sir.
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                  And then Gisela?
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                   MR. MOWREY: Gisela. It's Gisela, your Honor.
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                  THE COURT: Gisela, pronounce your last name
         for me.
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                   MS. PUNNOSE: Punnose.
                   THE COURT: Thank you, ma'am. And Daniel
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         Punnose is here, David Carroll is present, and Patrick
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         Emerick is present.
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                  Well, let me say to our parties thank you very
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         much for coming. I know that the Murphys didn't have
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         very far to travel, and I know that many of the
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         defendants had to travel great distances to be here
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         today, so I very much appreciate that.
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                   Representing the --
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                   MR. MOWREY: Your Honor, if I may. David
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         Carroll is also here today -- I'm sorry. Steve Coke,
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who is the acting -- he's outside counsel, but he acts
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         as general counsel for GFA, and I wanted to introduce
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         him as well.
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                   THE COURT: All right. And how do we spell
         Coke?
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                   MR. COKE: C-o-k-e.
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                   THE COURT: Just like the cola.
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                   MR. COKE:
                              Just like it.
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                   THE COURT: All right. Thank you very much for
         being here as well, Mr. Coke.
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                   MR. COKE: Yes.
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                   THE COURT: Representing the defendants, we
         have Robert Mowrey, and we have Matt Davis, and we have
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         Harriet Miers, and we have Paul Schuster, and then I
         know we have Mr. Shults here, and I understand that we
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         have John Adams, who is listening from his office back
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         in, I'm assuming Little Rock.
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                   MR. ADAMS: Yes, your Honor.
                   THE COURT: So, again, thank all the parties
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         for being here I wanted all of the parties to be here so
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         that they could hear, unfiltered, the Court's
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         perspective of where we are on this discovery dispute
         because for reasons which will become evident throughout
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         this hearing, I want everyone to leave here today being
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         crystal-clear about this Court's views of the discovery
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dispute and what its rulings are. I don't want anything left to be misunderstood; and if at the end of the hearing you aren't crystal-clear about what this Court's directives are, then you need to raise your hand because I don't want to have to take up this matter again.

So let me tee this up generally in terms of the procedural history that brings us here today; and then after I have established a general timeline, I'm going to go back and spend a little bit more time at what I think are some significant and specific points on the timeline that inform part of the Court's views as to why we're here today.

So the Court's understanding is that all of this discovery dispute started back on or around August 15th of 2017. That is when the plaintiffs served their requests for admissions and production. In total that was about 1,072 separate requests for admissions and 178 line item requests for production.

The defendants, upon receiving that, asked plaintiffs' counsel to withdraw the discovery because it was in violation of the Court's local rules and was in violation of the Court's instructions at the case management hearing. On Saturday, September 9th of 2017, counsel for both sides conferred but were unable to reach an agreement.

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Later that same day, September 9th, Mr. Mowrey e-mailed the Court describing these events and requesting, pursuant to the Court's case management order, requested that the Court schedule a telephone conference.

Then on September 12th of 2017, Mr. Stanley sent an e-mail to the Court saying that plaintiffs were going to be withdrawing their discovery request because they had gone back and re-reviewed the Court's instructions and determined that Mr. Mowrey's point was well taken, but he also informed the Court that they would be moving for leave to file more than 25 requests for admissions.

So that's what happened. On September 18th, the plaintiffs filed a motion for leave to serve discovery. Within a few hours after that motion had been filed, the Court responded and indicated that it would like to set up a telephone conference. It could sense that it needed to get involved fairly quickly because it understood what the defendants' response was going to be.

So both parties were asked to prepare a joint letter to the Court to explain their positions with regard to the dispute about these thousand-plus requests for admissions and other discovery items, and the

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parties complied with that request.

And on September 22nd of 2017, which I think is one of the specific dates that I'll be drilling down on more specifically in a moment, that's the date that the Court held a telephone conference to discuss this dispute about the appropriateness of all of these requests for admissions that the plaintiffs had filed.

At the time of the Court's telephone conference, the defendants had not had time to file a formal response; and that's not counsel's fault. It's just that literally the amount of time that the rules allow them had not yet expired, and the motion was not fully ripe; but nevertheless, the parties had had an opportunity to state their positions in a letter, and the Court was able to hear from them during its telephone conference.

A little bit later, the defendants did, in fact, file their response to the plaintiff's motion for leave; and on November 21st, the Court entered its ruling on the motion after it had been fully briefed, and it granted plaintiff's motion for leave to serve all of these requests for admissions and requests for documents.

The Court found that the large number of requests for admissions were proper. They were largely

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very repetitive questions, about a half-dozen requests for admissions, but they were geared toward each line item contribution designations.

So in any event, as explained in the Court's order, that's another item that I want to drill down on more deeply here in just a moment. The Court ruled that the plaintiffs could serve that discovery. So I believe the very same day, the plaintiffs did formally serve that discovery on defendants.

So the defendants have been aware of this, the nature of this discovery, since August 15th of last year, and it has specifically been ordered that the discovery could be served on November 21st of last year and, in fact, it was served on November 21st last year.

We have 30 days to respond to requests for admissions and so on December 21st of last year, the defendants did serve their responses on the plaintiffs.

The plaintiffs felt like some of those responses were insufficient, so they subsequently asked defendants to revise their responses; and after multiple e-mail exchanges, the defendants refused to compromise much.

On January 8th of 2018, Mr. Stanley contacted the Court to request a phone conference, and that same day the Court inquired as to whether the parties had

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actually spoken on the phone about this or gotten 1 together in person to review this. The Court learned 2 that their communications about this dispute had just been through back-and-forth e-mails and so the Court 4 ordered Mr. Mowrey and Mr. Stanley to personally visit, 5 and they did. 6 7 The Court had instructed that if Mr. Stanley 8 and Mr. Mowrey could not resolve these differences, then the plaintiff should file an appropriate response. My understanding is that Mr. Mowrey and the 10 11 defendants did revise and make some compromises on how 12 they were wording or the responses they were providing, but as it turns out, the plaintiffs still believed that 13 14 the responses were insufficient. 15 So the plaintiffs, on January 26th, filed 16 motion for sanctions. That is the motion that is before the Court today -- that's at Document 55 of the court 17 18 record -- and the defendants filed their response on 19 February 2nd -- that's found at Document 61 of the Court record -- and the matter was set for a hearing today. 20 21 So that is the big picture and the procedural history 22 that brings us all here today.

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I've next got a question for everyone. Will

you please raise your hand if you've ever seen the movie
"Groundhog Day." I feel like I am Phil Connors who was

portrayed by Bill Murray in the movie "Groundhog Day" in 1 dealing with this discovery dispute; and I am of the 2 3 view, having read the motion and the response, that the defendants, at least in their answers -- their answer to 4 these requests for admissions, and in their response to 5 01:54PM the motion for sanctions, are like all of the people 6 7 that Phil Connors was dealing with in the movie 8 "Groundhog Day." He woke up every day repeating February 2nd, over and over again, but the people that he was 01:54PM 10 11 interacting with in the plot of this movie didn't 12 realize that; and I feel like when I read the defendants' answers and when I read their response that 13 14 it is as if this Court had not already addressed and ruled on some of these same issues at least twice, if 15 01:54PM 16 not more and, yet, here we are again. 17 So because I believe that it is very important 18 to understand that the Court is not looking at this

So because I believe that it is very important to understand that the Court is not looking at this motion for sanctions and response in a vacuum but that it is looking at it in the context of what the Court has previously heard from the parties, discussed with the parties, and given guidance to the parties and ruled on, I'm going to spend some time, before we get to this motion, to drill down a little bit deeper on what has transpired before because I don't want to rule in a

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vacuum like I feel like I'm being asked to.

I have a transcript from the September 22nd hearing, and I'm going to be reading excerpts from this transcript. And the excerpts that I will be reading skip around a lot. What I have tried to do is just select passages that give the context that I'm wanting to provide. So please don't think that everything that I'm about to read was said consecutively. It's not. It jumps around a little bit.

But in any event, the Court, in setting up the purpose of the telephone conference, explained as follows: "The plaintiff's lawsuit sets forth causes of action sounding in RICO violations, common law fraud, statutory fraud pursuant to the Arkansas Deceptive Trade Practices Act, and a common law claim for unjust enrichment.

"The defendants deny that they have fraudulently induced anything and explain that there are completely innocuous explanations to address any and all concerns about the disposition of any donations that it has received."

The Court then went on to explain: "The Court understands that the central, or core, fact issues for the case or for trial is going to be whether the defendants spent the financial and charitable donations

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that it had received for the purposes that had been expressly designated by the defendants' donors; and through the course of discovery to date, as I understand it, the defendants have informed the plaintiffs and have provided a certain amount of information and documents that establish 179 different donation codes that categorize various purposes of donations. And the plaintiffs report that the defendants have objected to certain other disclosures on various grounds, including overbreadth and international law concerns and various purposes.

"So as I understand it, the plaintiffs are seeking, in this third set of discovery, that they would like to propose requests for admissions. It is the same five- or six-part request for admission and document production that corresponds to each of the 179 different donation purpose codes that have been -- that they have been provided a certain amount of information about from the defendants.

"The defendants object saying that the sheer volume of what's being requested is not appropriate.

They also object inasmuch as they contend -- and they cite a fair amount of authority -- that what the plaintiffs are seeking to do with these requests for admissions really goes against the purpose and intent of

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the types of discovery to be sought and achieved through 1 Rule 36 discovery." 2 3 Mr. Stanley was later asked to state his position, and here is an excerpt where he is quoting 4 from Mr. Mowrey. Mr. Stanley says, "On Page 34, 5 01:59PM Mr. Mowrey actually agreed with the Court, and what he 6 7 said was" -- and he's talking about our initial case management hearing that had occurred earlier in the year, and he's quoting Mr. Mowrey as saying this: "Going to the heart of the allegation, we believe we will be 10 10:48AM 11 able to show that the monies that were designated went 12 to the particular items that were specified." 13 And Mr. Mowrey said at that time that they are 14 going to be able to show that at trial. 15 Mr. Stanley goes on to say: "So the requests 02:00PM 16 for admissions were simply intended to say, 'Admit that this was the total amount, admit that you sent it 17 18 somewhere, admit you have no evidence as to how it was 19 spent. If you do have the evidence, give it to us." It's very simple, and that's all we want." 20 10:49AM 21 Again Mr. Stanley says, referring to 22 Mr. Mowrey: "Mr. Mowrey tells me in phone calls that 23 they are assembling this information, that they are 24 working on some report that they might show this -- or 25 that might show this. Well, either they have the 02:01PM

evidence that they can work on it or they don't, and that's what we want."

So then it was Mr. Mowrey's turn to respond.

Mr. Mowrey says, "Yes, your Honor. The point here is
that the very issue that Mr. Stanley is getting at is
basically to prove his case or to disprove our case
through these requests for admissions, and that is just
a totally inappropriate use of requests for admissions."

Later on in the hearing the Court made this statement: "Now back to you, Mr. Stanley. They, being the defendants, have apparently provided information about the amounts of donations that were received and broken that out by codes. How would you describe or characterize what sort of information has been provided that would go to the issue of matching up expenditures with the designations made by the donors?"

Mr. Stanley's response was, "That's exactly my point. There's zero documents and zero information. We tried to get this first in our first set of discovery requests, and we got objections saying that requires a forensic accounting and it's beyond what the Murphys spent their money on. And so we said" -- the plaintiffs -- "rather than bother the Court, they gave us this other document; we'll just break it up ourselves and say, 'Show us how you've spent this money,' and they've

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given us zero documents so far and zero information on 1 it." 2 3 The Court then said, "All right, Mr. Mowrey. You apparently -- your clients apparently track 4 donations received by these categories. 5 02:03PM understand the methods that they" -- the defendants --6 7 "use to track their disbursements or their expenditures by purpose." And Mr. Mowrey gave a very lengthy explanation, or response anyway; and to kind of get to the point, he 02:04PM 10 11 "Now, I have made it clear to Mr. Stanley, and 12 I'll state to the Court: We have withheld -- and by 'we,' I'm talking about the defendants in this case --13 14 have withheld no documents based on our objections. "Yes, we have -- we have provided objections to 15 11:04AM his requests, but we have withheld no documents based on 16 objections. We have given him the entire general ledger 17 18 of our client. We have produced approximately 50,000 19 documents. We have produced documents that we have in 20 our possession showing where these monies were spent." 11:05AM 21 Mr. Mowrey continues: "GFA does not spend the 22 The money is spent by the foreign entities, and Mr. Stanley has chosen not to sue the foreign entities. 23 24 He has made no attempts to get any information from 25 these foreign entities. So we have provided documents. 02:05PM

There are still documents we have. We continue to find 1 documents and, frankly, the documents that we're finding 2 now are not what Mr. Stanley has specifically requested; but to the extent we have any documents that bear on any 4 of these issues, we intend to produce them from these 5 02:06PM defendants." 6 7 And then the Court observed: "Well, you 8 receive millions upon millions of dollars in donations. Your donors, your solicitation allows them to designate 02:06PM 10 it for specific purposes. You're describing for me 11 somewhat of a shell game inasmuch as if a donor were 12 ever to say, 'How can I know that the money that I designated for ministry tools actually went to ministry 13 14 tools, and you're, in effect, saying, 'Well, we can't prove that. You'd have to ask the people that we gave 15 02:06PM it to,' who, by the way, are foreign companies or 16 foreign entities or foreign individuals. 17 18 "So, if that's what the response is, then you 19 are telling me that there is no accounting or no 20 accountability mechanism from the people that you 02:07PM 21 forward money to in Asia to corroborate or verify that they are spending the money in accordance with your 22 donors' intentions?" 23 24 And that was a question to Mr. Mowrey, and he 25 responded: "No, I'm not saying that. This is not a 02:07PM

shell game. One of the previous issues were these GAAP 1 2 audits, and we have now produced those. I want to tell the Court and the plaintiffs' counsel where we are on this. GFA-USA has retained one of the big four 4 accounting firms. That firm has been working with their 5 Indian counterpart to obtain documents in India. The 6 7 accounting firm has not yet had access to those 8 documents. Only recently have the Indian counterpart been given access to the documents." 10 A little bit later, in continuing his answer, 11 Mr. Mowrev savs: "But at this point we do not have 12 possession of those, of those documents, and neither does the U.S. arm of the entity that we have retained --13 14 that we have retained, do they have access to them. "So, your Honor, I will also say that one of 15 16 the categories of documents I don't think that has specifically been requested, but we recently found out 17 18 about that we will be producing to the plaintiffs, these 19 are not accounting documents but our client has 20 regularly received information from India regarding the 21 work that is being done in India, and this is extensive. 22 And it's done, I think, on a monthly or quarterly, a quarterly basis, so I don't want the Court to get the 23 24 impression that this is some person out there that is 25 just raising money."

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Still continuing his response, a little bit 1 later Mr. Mowrey says: "The work that is being done by 2 3 GFA-USA and by their Indian counterparts is not a sham. This is real work that people's lives are dependent 4 upon, and it's difficult to prove from an accounting 5 02:09PM standpoint because of the access, but we intend to do 6 7 it." 8 A little bit later, the Court observes, or asks Mr. Mowrey: "Are there any charitable organizations 10 02:09PM that have no ties whatsoever to Gospel For Asia or any entities that are tied to Mr. Yohannan that is funding 11 12 the field partners, or do all of their money come from someone that has some connection to Gospel For Asia?" 13 14 Mr. Mowrey says: "I don't know the answer to 15 that question." 02:10PM 16 The Court then goes on: "Where I'm going with this, Mr. Mowrey, is control; and it would seem that if 17 18 these field partners are dependent upon either the 19 defendants in this case or the principals of the 20 defendants in this case that have been sued directly or 02:10PM 21 indirectly for their financial backing that the power of 22 the pursestrings brings with it some amount of control over the production of documents that would establish 23 24 how the money is spent. The allegation here is that a

representation is made to your donors that their money

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will be spent in the field for a specific purpose.

"So, given the power of the pursestrings, one would think that there would be some sort of paper trail to establish how the money was actually expended and that that paper trail wouldn't be a document that's kept in a vault by the field partner, but one would think that the field partner would be at all times ready, willing, and able to share that with the source of their funding."

The Court went on to say: "I am very appreciative of what you are saying, that the defendants have engaged a top four international accounting firm to conduct a forensic audit. I think that that is an incredibly good action for your organization to take; but what you're basically saying is outside of this litigation context, 'We're sincerely and genuinely looking into all of this. We've hired really, really smart people to genuinely and sincerely look into this, and as soon as we have more information, we're going to let you know; stay tuned.'"

The Court explained: "But that's not how litigation works. The plaintiffs have sued these defendants for fraud. They have a right to acquire the paper trail documents independently of the accountants that have been engaged by the defendants; and to the

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extent that you don't have the documentation and/or you 1 do not have a right or ability to control the production 2 of the documents that have been requested, then I get it; but if that's the case, then that must be your 4 5 response. 02:13PM "Here's what I'm going to do. I think that a 6 7 formal ruling by the Court is premature. There is a pending motion on the table. I think that the defendant should have the right to file a fulsome response. 02:13PM 10 would ask, when you file a response, that you either do 11 so in a manner or include alternative language to seek a 12 protective order over any documents that you believe there is a legal basis for nondisclosure or privilege or 13 14 whatever the case may be so that we can take up that issue on the front end as well; and once you have filed 02:14PM 15 16 your response, the Court will take a deeper dive into the issue and examine the documents more thoroughly and 17 18 will issue an opinion. 19 "But having said that, let me tell you where 20 the Court's -- what the Court's current thoughts are. 02:14PM 21 First of all, the issue in this case is whether the 22 proceeds of these donations have been spent as 23 designated by the donors or not; and it occurs to me 24 that discovery aimed at the amounts of donations 25 received, broken down by those designated purposes, is 02:15PM

wholly appropriate discovery; and the other side of the equation being how donations received were spent is a wholly appropriate area for discovery too.

"I don't think that the rules of federal procedure contemplate your ability to say, 'We object based on this, we object based on that, we object based on this; but subject to those objections, we're going to do our best to look for and give you something.' You either have an objection or you don't, and the rules require that, to the extent that you have documents outside the objection, you have to produce them; and to the extent you want to object, you need to file a motion for a protective order.

"It just seems to the Court that you're objecting to the format of requests for admissions when you have raised all of these objections to providing information when they were previously propounded as interrogatories and requests for documents, and you've done so in such a manner of, 'well, we object, but we're going to do so, stay tuned, 'and I just don't think that that is an appropriate objection.

"So, as the defendants contemplate their response to the defendant's motion, I would ask that you keep in the back of your mind that the Court is very likely to allow some form or fashion of discovery as the

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plaintiffs currently seek; and if the Court, in your 1 response, believes that you are putting up illegitimate 2 barriers to that discovery or providing evasive answers, then you might potentially be looking at the Court 4 appointing a special master to get to the bottom of 02:17PM 5 this. 6 7 "And, again, if your point is you don't have 8 documents and you can't provide something that you don't have, then that is your response; but if you have 02:17PM 10 documents or, because you control the pursestrings, you 11 are in a position of control over the documents, I would 12 suggest that you try a little bit harder." 13 So that's how we left things. And I'm sorry to 14 take up so much of everyone's time, but there was a lot 15 There was a lot of explanation. 02:18PM of context. a lot of discussion about what the Court viewed as being 16 appropriate, and it's kind of a black-or-white 17 18 situation: Either you have it, and if you have it, 19 produce it; if you don't, just say you don't have it, 20 and that's fine too. 02:18PM 21 So the defendants did not have, at that time of 22 that telephone conference, an opportunity to fully respond, and the Court gave them that opportunity. 23 And 24 Mr. Mowrey filed an excellent response, the Court 25 considered that response, and it issued a written 02:18PM

opinion and order. And that was filed on November 21st; that can be found at Document 44 of the case file.

And again, so that you understand the context of today's hearing, I want to read part of the Court's order from November 21st: "The matter currently before the Court concerns a discovery dispute that has arisen between the parties regarding information central to this case; namely, information regarding where donated monies were sent and for what purposes they were used.

"As is obvious, given the nature of this case, plaintiffs' theory of fraud is premised on demonstrating that defendants and their international partners did not spend the donated money in accordance with their donors' wishes and, in doing so, violated promises allegedly made to these donors doing -- to do exactly that.

"In order to demonstrate that these donations were not spent in conformity with these alleged promises, plaintiffs served two prior sets of discovery on defendants. Both of these sets, which included interrogatories and, by the Court's count, at least 75 requests for production, sought to obtain information and documents that would either establish or refute plaintiffs' theory about where the donated money went.

"It is clear that plaintiffs' prior attempts to discover this crucial information were only partially

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successful. In short, these interrogatories and 1 requests for production provided a wealth of information 2 3 that illustrate how much money was collected by the defendants, but this discovery information did nothing 4 to clear up the confusion as to how this accumulated 5 02:20PM money was subsequently spent. 6 7 "Plaintiffs now once again seek answers to the 8 same questions that they've been asking for months: donated money diverted to other causes and do defendants have information or documents that would prove how the 02:21PM 10 money was spent. 11 12 "In an effort to come at this problem from a 13 different angle, plaintiffs now seek to serve on the 14 defendant what amounts to over 1,000 requests for admissions. While startling upon first read, the 02:21PM 15 16 sizable number of requests for admissions consists 17 entirely of the same six requests for admissions 18 repeated for each of 179 different codes, representing 19 different categories of donations; for example, a code 20 for pigs and a separate code for bicycles: 02:21PM 21 "Each of these sets of requests for 22 admissions is accompanied by a request for production asking for any documents in the defendants' possession 23 that would reflect how this earmarked money was spent. 24

"In their response in opposition, defendants

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object to this proposed discovery on several grounds, 1 including the sheer number of requests, the improper 2 nature of these requests, given the purposes of Rule 36, and the lack of need for these requests now that 4 defendants' field partners have recently committed to 5 02:22PM providing information relevant to plaintiffs' inquiries. 6 7 The Court finds these reasons unpersuasive." The Court ruled, "There is nothing per se 8 improper about these requests for admissions. The Court 02:22PM 10 will not deny these requests solely because they concern 11 facts which may be matters for trial. If defendants 12 deny the facts that they are asked to admit or, after reasonable inquiry, if they do not have information by 13 14 which to either admit or deny these facts, then that is 15 the answer that should be provided." 02:23PM 16 The Court noted that "Defendants object to these requests for admissions because they argue they 17 18 have been rendered unnecessary by recent commitments by 19 some of the defendants' international field partners to 20 provide information related to plaintiffs' questions and 02:23PM 21 because they personally do not have control over what 22 their international field partners do. These objections are also unpersuasive to the Court. 23 24 "The fact that defendants might now have the 25 ability to provide a supplemented answer to previously 02:24PM

served interrogatories does not alter the Court's view 1 2 that these requests for admissions are proper, given the information that has been submitted to it by the 3 Moreover, defendants contend that the 4 parties. requested information is largely in the hands of third 5 02:24PM parties over whom defendants exercise no control. 6 7 "As the Court advised during the telephone 8 conference, if, after reasonable inquiry, defendants do not have within their possession information by which 02:24PM 10 they could honestly admit or deny these requests for 11 admissions, then that is the answer that should be 12 provided. "If, in fact, it turns out that defendants are 13 14 correct that they do not have the means by which to document how their international field partners spent 15 02:25PM the money, then the replies to plaintiffs' requests for 16 admissions will be very similar and simple. 17 It is. 18 therefore, ordered that the plaintiffs' motion for leave 19 to serve this discovery be granted." 20 And that was November 21st; the Court 02:25PM 21 understands that the discovery was served formally that 22 The Court understands that the defendants same day. 23 timely responded a month later. The Court understands, as I explained earlier, that the plaintiffs took 24 25 exception with the sufficiency of the defendants 02:25PM

'answers, and that brings us to the instant motion for sanctions and to the defendants' response.

What the plaintiffs are, as a matter of predicate, asking the Court to find is that the defendants' responses are insufficient, and I believe that that is a predicate finding that the Court would have to make before sanctions would be appropriate.

In response -- and I've read the entirety of the response several times now and so please don't think that my summary of the response is intended to ignore multiple different reasons and explanations that are advanced, but my overall takeaway is that the defendants believe that they have responded to these requests for admissions in a manner that is exactly proper and exactly as the Court has previously directed.

And I will tell you this: The defense lawyers in this case are extremely good and skillful lawyers, and they write extremely well, and they have parsed their responses to these requests for admissions probably better than any other lawyer or law firm I know of if you tried really, really hard, okay? They have done a good job; but in the Court's view -- and I'm going to hear from Mr. Mowrey in a moment -- we're still back to the same things that we were talking about last September.

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The Court is being told that, "We've produced 1 lots and lots of documents," and when the plaintiffs ask 2 us whether we've produced everything we have, we explain how we have produced all of these documents and then we 4 say, "And we're still looking. We're still gathering. 5 02:28PM Stuff is still coming in. You don't understand. 6 7 foreign partners are outside the United States, and it's difficult." It's the same thing this Court was being told last September. The defendants' response says, 02:28PM 10 11 "Plaintiffs are making this way too complicated. It's 12 not that complicated." Well, in my view the defendants are the ones that are making this way too complicated. 13 14 In response to these same five or six questions -- and actually only three or four are in 15 02:29PM 16 dispute -- the sole focus is was the money spent as designated. There's either "Yes, it was" or, "No, it 17 18 wasn't." 19 If the answer is, "Yes, it was," and that is, 20 in effect, the answer that has been given, then the 02:30PM 21 response to the remaining questions can only fall into 22 about one of four groups. One would be something to the effect of, "We 23 24 only have documents that show expenditures in the field 25 generally, and we do not have any documents that show 02:30PM

how any specific line items such as bicycles or water buffaloes were procured or paid for."

Another possibility would be, on the complete opposite end of the spectrum, "We have specific documentation for each of the 179 different designated items, including bicycles and water buffaloes, and here are the Bates-numbered pages for the receipts or checks," or whatever it is that specifically documents it.

Then there are a couple of areas or responses or possibilities that are in between those two extremes. One would be, "We have specific documents that partially establish the total dollar amount that was designated for a given category -- for example, \$100,000 that might have been designated by donors for water buffaloes -but we only have receipts totaling \$50,000, and we're going to have to rely on witness testimony or something else to explain the difference." That would be one possibility.

A fourth possibility is, "We don't have any documents to specifically establish that any particular donation was funded in the field as designated, but we can rely on other things such as witness testimony or the fact that we can prove that money was actually spent in the field, and we can prove that at trial."

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That's about as complex as this case is, and the defense is "This money was spent as designated." If you only have general proof of that, then just own up to that and say, "We only have general proof. We don't have anything -- we don't have receipts, we don't have checks, we don't have bills of sale. We don't have anything specific." That's fine, but if that's what your defense is going to be at trial, the plaintiffs are entitled to know that.

Knowing what you don't have is sometimes as important as knowing what you do have and what they have been, in effect, asking. As defined through this entire history that I have reviewed ad nauseam with you today, that is the point that we have been getting at.

Your answers and your response in the briefing numerous times, numerous times I think in some shape, form, or fashion, it's in every one of the responses, and it's repeated no less than a half-dozen times in your response brief: "We know this information is out there, and they have agreed to provide it to us, and we're going to go -- we're going to go collect that and we're going to give it to you."

Well, when? And the rules require, with respect to requests for production, that the documents be produced within 30 days. This discovery was

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propounded last summer on some of these items. 1 2 specific requests that were accompanied with these 3 requests for admissions were first given to you back in August, they were formally served on November 21st, and 4 we're now two and a half months down the road from then. 5 02:35PM 6 In September the Court was told not to fear, 7 "We're working on this. We've hired some really, really smart accountants with a really, really big 8 international accounting firm to help us. Not to fear; we're going to provide it." And, yet, in your response 02:36PM 10 11 brief you say, "We're still collecting that stuff. 12 We've given lots of it to them, and we're going to give them more as soon as we give it -- as soon as we get 13 it." 14 15 As I said back in September, that is not the 02:36PM 16 Court's view of how discovery works under the federal rules. Your response is akin to attempting to nail 17 18 Jell-O to the wall. Until they get these documents, 19 they are not going to be able to take a very 20 well-informed deposition of the defendants or the 02:36PM 21 representatives of the defendant entity. 22 If the deal is you only have general records of expenditures in the whole and not records of specific 23 line item expenditures, they have the right to know that 24 25 going into the deposition process. If you need more 02:37PM

time to gather documents, more than the 30 days allowed 1 under the rules, there's a mechanism for getting more 2 time. You file a motion with the Court. 3 Back in September, the Court discussed, "If you 4 need a protective order, come see the Court on the front 5 02:37PM end." And so to the extent that this is about a 6 7 complicated process and a need for more time to visit with these field partners, then ask the Court for more time; but in the Court's view, it is simply inappropriate to, in effect and substance, tell the 02:38PM 10 plaintiffs, "We're working on it; we'll get back to 11 12 you." 13 I have -- of the attachments that have been 14 provided to the motion and response, there are examples and admittedly not everything, not nearly everything 15 02:39PM that the defendants have provided to plaintiffs, but 16 they have attached examples of the types of information 17 18 that they have provided to the plaintiffs. And I want 19 to say to the individual defendants that are here, I know that a lot of work has been put into this, and I 20 02:39PM 21 don't think you to think for a minute that your lawyers 22 haven't been working very, very hard. 23 Lots of information has been gathered. Lots of

information has been provided to the plaintiffs, but

litigation should not be like a hog searching in the

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woods for truffles, and that is, in effect, what your responses are.

To the parties that are here today, I want to read to you one of the rules of procedure that govern a civil case. All the lawyers here can quote this rule, but maybe you're unaware of it. It's an often overlooked rule, but it's a very important rule. Ιt says, "These rules," referring to the Rules of Civil Procedure, "govern civil actions. They should be construed, administered, and employed by the Court and the parties to secure the just, speedy, and inexpensive determination of every action and proceeding."

Litigation is not a game. Litigation should not be viewed as something that we're going to run up the costs on the other side, which sometimes plaintiffs' lawyers in class action cases are prone to do, but nor should it be throwing a haystack full of paper and parsing your answers to somehow give the illusion that there's been technical compliance with the rules when, in substance, you're not saying anything.

And I think that, at bottom, the requests that have been made are very simple and that the responses have been extremely well crafted by very skillful lawyers, but they basically are evasive.

My takeaway, in trying to read through and

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parse through everything, is that the defendants do not 1 2 presently have documentary proof to show how these 179 3 different designated contributions -- contribution categories were spent. You don't have receipts, you 4 don't have bills of sale, et cetera, et cetera, et 5 02:43PM cetera; and if that is your answer, then just say that. 6 7 What you have said is that you have lots of 8 documents and you have lots of proof and you have lots of bank records that you've received from these foreign 02:44PM 10 partners to show that they were given money and that 11 they spent it in the field; and if you're going to use 12 the fact that money was sent and received and was generally spent in the field, if that's the defense, 13 14 that's fine, but the plaintiffs have a right to know that that's what your defense is; and where you have 15 02:44PM specific evidence as to any given line item, they have a 16 right to know what that consists of. 17 18 Now, having said all of that, I have one 19 question for Mr. Mowrey, maybe two, and then I'm going 20 to hear whatever Mr. Mowrey would like to say in support 02:45PM 21 of the defendants' response. My question is I could not 22 tell whether, when sending money to the field partners, 23 whether there was any sort of transmittal correspondence 24 and, if so, whether that actually says, "Dear friends in 25 this part of India, enclosed please find \$50,000 which 02:46PM

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has been donated for water buffaloes and must be spent
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         on water buffaloes," or whatever the transmittal letter
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         would say.
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                   So I guess my question is, is there transmittal
         correspondence; and, if so, is it specific to donor
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         designations; and, I guess thirdly, has any such
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         documentation, is that part of what has already been
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         provided to the plaintiffs?
                   Mr. Mowrey?
                   MR. MOWREY: Yes, your Honor. The designation
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         reports which were produced -- that was one of the first
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         things that had been produced -- those are sent to India
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         and those designation reports are Exhibit A, I think, to
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         our response, break down the monies within each of the
         designated -- within each of the designated categories.
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                               Well, so what you're saying is a
                   THE COURT:
         report that reflects total donations and how those were
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         designated, that's sent to the field partners?
                   MR. MOWREY: Yes, sir. Yes, sir.
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                   THE COURT: There are dozens or hundreds of
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         field partners?
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                   MR. MOWREY: Well, your Honor, the monies are
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         all sent to one location. There are separate Indian
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         trusts.
                  There are a number of trusts, but essentially
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         those trusts are centered in Thiruvalla, at the main
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headquarters at the synod and so all the monies are sent 1 to the trust which are maintained there at the 2 3 headquarters. THE COURT: Well, how does Trust A know how 4 much Trust Z is going to spend on water buffaloes and 5 02:48PM vice versa? 6 7 MR. MOWREY: The trusts, your Honor, is just a 8 mechanism to receive the money. Once the money is in India, then they will then disburse money in a -- some of it is sent directly, for example, to missionaries 02:48PM 10 11 that are paid directly by the synod; other monies are 12 disbursed to the numerous diocese; and then there's many other monies that are purchased and given to the synod. 13 14 It's a very diverse way of disbursing the money once it 15 hits India. 02:48PM 16 Okay. Well, with that added THE COURT: context, then I'm going to, I guess, to refine my 17 18 question is when the diocese sends out the money, is 19 there a transmittal letter or information that goes with 20 that that says, "This group, you must spend \$20,000 on 02:49PM 21 water buffaloes and this group over here, you must spend 22 \$25,000 on bicycles? Is there some attachment to the 23 money that says you must use it for this purpose? 24 MR. MOWREY: Your Honor, they have designation 25 codes, but the way that it works is more what I would 02:49PM

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consider bottom up. In other words, the diocese make
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                    They say, "We need" -- which come from their
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         requests.
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                   "We need so many dollars for water buffalo, we
         need dollars for bicycles" or whatever, and the requests
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         are made.
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                   The money then flows from Thiruvalla to the
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         diocese and then the records are disbursed from there.
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         Records are kept with respect to all of those monies,
         both the disbursements, as well as the monies that are
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         spent.
                               I'm sorry. One more time.
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                   THE COURT:
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                   MR. MOWREY:
                                Okay.
                   THE COURT: You send out a request to raise
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         money for bicycles, for example. You get donations for
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         bicycles.
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                   MR. MOWREY:
                                Correct.
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                   THE COURT: According to the plaintiffs'
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         allegations, these donors are promised that if they give
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         money for bicycles, they will be used to buy bicycles.
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                   So my -- I guess my question is this: Does the
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         particular missionary, or whatever the proper term would
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         be, that receives money from the diocese in India, do
         they know that they are supposed to spend this month's
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         check or money on bicycles and, if so, is that in a
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         letter, is it in an e-mail? How do they know it and
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where is the record and has it been provided? 1 MR. MOWREY: Well, there's a lot of action on 2 3 the question. To get right to your -- to the bottom line here, your Honor, is -- and there's many things 4 here to say, but we have said in our -- let me back up, 5 02:51PM if I could. 6 7 I'll answer your question. There is not a 8 transmittal letter that I'm aware of that says, "We raised \$100,000 for bicycles; here's the \$100,000. Go buy the bicycles." There's nothing like that, okay? 02:51PM 10 11 doesn't work that way. 12 The way it works is that these various diocese say, "These are things that we need," and then they will 13 14 get monies, and they spend that money for those items. And I need to correct one thing, your Honor. 02:51PM 15 The promise is not -- the promise that was made and the 16 17 promise that is primarily in the complaint was that all 18 this money would go to India. You make a donation; all 19 of your money goes to the field. 20 The promise is not that you give money for a 02:52PM 21 bicycle as a designated purpose and that all of your 22 money is going to go to that bicycle. That's not the 23 promise. There is a commitment, first of all -- I mean, 24 it can't be. It's not a designated -- it's not a 25 restricted designation. 02:52PM

THE COURT: Well, let me parse that a little 1 I meant to say, if I didn't, the word "alleged" in 2 front of promise, the alleged promise is. I'm not trying --4 MR. MOWREY: I understand. 5 02:52PM THE COURT: -- in any manner to assume that 6 7 that's what the promise was -- and Mr. Stanley will 8 correct me if I'm wrong in stating what the allegation is -- but that, again, is beyond the point. 02:53PM 10 If that is your position, then why not just 11 say, "We don't have any receipts or bills of sale or 12 checks to give you because we only promised to use these monies in the field, and we received \$3 million in this 13 14 month or this year, and here is proof that we sent it to the field"; and if that's the defense, that's fine. 15 02:53PM 16 MR. MOWREY: Your Honor, there are receipts. There are receipts. What we have given to the 17 18 plaintiffs this week -- and let me -- when the Court had 19 the hearing in September, we got a transcript, provided 20 it to our clients, sent it to India. 02:53PM 21 I've been to India twice and told them what we 22 need; and we, before this motion was filed, we had 23 gotten bank statements, of which there are numerous 24 because there's numerous bank statements over -- in 25 numerous accounts. 02:54PM

We have been working on, and this week they now 1 2 have the general ledgers for the trusts at the synod 3 level, which is the administrative level, as well as the diocese level. Over 40 diocese, and each of these 4 diocese, they keep separate books and records. 5 02:54PM doesn't all go into the -- all up into administration. 6 7 You have to look at them all. And they now have what are called cash books and bank books. The bank books show the deposits in the cash books and they show the 10 02:54PM receipts out. 11 It's a ledger, and unfortunately this 12 organization has used a software program that was never meant for this kind of organization. It's an 13 14 off-the-shelf program that was used for, I think for retail, and it is very rudimentary. They are in the 15 02:55PM process of changing that now because it doesn't show the 16 17 sorts of -- it doesn't have the type of flexibility that 18 they should have in their software. 19 But this is the ledger that shows the 20 expenditures; and the fact of the matter is if you look 02:55PM 21 at the specific designations over the relevant time 22 period, it's about \$375 million. I mean, and I don't think there will be any dispute about that. 23 That's the 24 number, if you look at the designations that are in 25 dispute. It's about \$375 million over this time period. 02:55PM

Those expenditures, just the expenditures, show well in 1 excess of that amount, spent in the ministry. 2 3 Now, there are three levels. The first level -- the way I look at this, your Honor, the first 4 level is did these folks send money over there and just 5 02:56PM say it's sent over and just relied on it, okay? 6 7 They received reports -- they were produced in the initial disclosure. They received reports from India, from an India accountant that shows -- and it's bucketed differently. It wasn't broken down into 179 02:56PM 10 11 buckets. It was broken down into about ten categories, 12 but essentially -- and so many of those categories would be lumped together. But it shows that monies were spent 13 14 over there. They got that evidence. They also got evidence, as we have produced to 15 02:56PM the plaintiffs, of the work that was being done. 16 mean, one of the -- for example, the one designation 17 18 that they used in their motion was water buffaloes 19 thinking that, well, surely you don't have any evidence 20 that money that was spent on water buffaloes. Well, in 02:56PM 21 fact, the document that we showed shows, yes, here's 22 some personal stories about what was spent on water 23 buffaloes. 24 So from the ministry standpoint, your Honor,

they are in daily contact with people over there.

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are getting stories sent. They are getting an annual --1 they get these certifications from the India 2 accountants, and they are over there. They have got people over there. They are actually, they see the 4 minutes or they see it happen. 5 02:57PM Now the plaintiffs have filed a lawsuit. 6 7 like, well, okay, we've got a -- and we also received, your Honor -- it's in these documents -- a sheaf of documents from India where they went through each designation and said, "These are the way the monies have 02:57PM 10 11 been spent." Does it have backup? No, it doesn't have 12 backup. It was a document they sent us, but it showed the monies that have been spent. 13 14 Now we have a lawsuit. Are those documents 15 sufficient to show that the money was actually spent in 02:57PM that way? 16 No. They are just one piece of it. If you were to call the YMCA and ask them, "Hey, I want to know 17 18 about the contribution I made, did it go to a certain 19 place, they may send me a report and say, how do I know 20 that it actually went there. 02:58PM 21 So my next point is now they have the ledgers. 22 Now they have the ledgers. And I realize they probably haven't had time -- maybe they have had time to at least 23 24 to look at them a little bit. They just got it in the 25 last couple of days. 02:58PM

THE COURT: My understanding is that the 1 2 ledgers are going to have categories, but because they 3 don't refer to it the same way as the donations were designated, there's not going to be a one-on-one 4 correlation; is that right? 5 02:58PM MR. MOWREY: That is correct in many respects. 6 7 Now, for example, a missionary, a missionary's a missionary, so that's an easy one. You can map those directly. But, for example, your Honor, you give 02:58PM 10 \$100 -- let's say a million dollars is raised for So it's not like a million dollars goes to 11 bicvcles. 12 India for bicycles. You wouldn't necessarily expect to see a receipt for a million dollars for bicycles because 13 14 you've got distribution, you've got costs to purchase a bicycle, to get it to where it needs. Those are costs 15 02:59PM 16 that are associated with -- it all goes to India, but it's not like there's going to be \$100 to go to a 17 18 bicycle shop in India. It's got to be distributed. The 19 point is that the bank -- the ledgers that they have 20 now, the cash books and the bank books are going to show 02:59PM 21 that level of detail. 22 Now, the next step is they are going to look at that and they are going to say, well, how do I know that 23 24 that money was actually spent? And, your Honor, that's where India comes in. 25 02:59PM

THE COURT: That's where what? 1 MR. MOWREY: That's where India comes in. 2 3 These documents are in hardcopy. They are not 4 electronic. I've seen many of them. They are in these notebooks, hundreds of them, hundreds of them, of 5 02:59PM receipts, hardcopy receipts. 6 7 And so when they see -- when the plaintiffs 8 start looking at this information and they want proof of where these monies, "Okay. I see it in your ledger; show me how it was actually" -- those documents are in 03:00PM 10 11 India. And that's where our accountants have -- I mean, 12 it's not like these are documents we're keeping from them, and they can come and look at them. We've offered 13 14 that. So, your Honor, I want to say --15 03:00PM THE COURT: So you have or have not provided 16 these notebooks that have the actual receipts? 17 18 MR. MOWREY: Well, they're available. They're 19 in India but, I mean, we don't have them. I mean, they 20 are in -- the actual receipts. We have given them the 03:00PM 21 ledgers that show the expenditures, but no one can 22 possibly give them every -- I mean, you couldn't collect on them. It would be -- it would be impossible to 23 24 collect all the documents, receipts for every 25 expenditure that was made when they are not in 03:01PM

electronic form, your Honor. They're hardcopies. 1 THE COURT: Well, I mean --2 3 MR. MOWREY: We are not objecting --THE COURT: You and I both have been practicing 4 long enough to know that there's a way to get pieces of 5 03:01PM paper into evidence. They don't have to be in 6 7 electronic form. 8 MR. MOWREY: Yes, your Honor. My point here is that we are not -- we are not objecting to making them 03:01PM 10 available. We will -- at this point I'm not sure what 11 else the plaintiffs -- as I understand the Court's 12 frustration, it's like, "Look, you say you don't have 13 control, you just sent the money over there, and now you 14 can't show me that it was actually spent." And that's when I went to India, twice, and 03:01PM 15 said, "Look." And the folks over there, your Honor, you 16 17 can get on the Internet and see. I mean, these 18 organizations have been shut down, many of them, these 19 NGOs over there because if the India government believes 20 that there is control by an outside entity, and 03:02PM 21 particularly in the U.S., they close these places down. So they're very protective over there. 22 But I said, "Look, it's this way. You can read 23 24 this transcript. You either get these documents to show 25 how this money was spent or that's going to be the end 03:02PM

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What difference does that make?

of the case." And so they understood, okay, this is 1 what we have to do and so that's what they have been 2 3 doing and we have now given them these ledgers for each of these trusts over this period of time. 4 So I'm not sure that I understand 5 THE COURT: 03:02PM the answer to my -- or to my earlier question. Have the 6 7 notebooks with the receipts been provided to the plaintiffs? MR. MOWREY: They are available, your Honor. 03:02PM 10 They are available in India. They are welcome to come 11 and look at -- once they identify transactions that they 12 want to test, they are welcome to come and look at those 13 transactions just like our accountants are looking at 14 these transactions. 03:03PM 15 THE COURT: So have you told the plaintiffs 16 that if they want actual receipts, they are going to have to go to India? Because what I've seen is you've 17 18 got requests out there and you're working on it, and 19 when it comes in, you're going to provide it, and I 20 don't know how Mr. Stanley would know what is in the 03:03PM 21 works, when it's going to come and whether that will be 22 receipts or not. 23 MR. MOWREY: Receipts, no, your Honor, because

these receipts are not in electronic form.

THE COURT:

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don't understand the significance of the fact they're 1 2 hardcopy. MR. MOWREY: 3 Because there are millions and millions of transactions, and how would you -- how do 4 you trust a transaction without getting every -- I mean, 5 03:03PM I don't know what their accountants might want to test 6 7 that transaction. 8 THE COURT: When I ordered you and Mr. Stanley to stop putting words on paper and just communicate with each other verbally, did you explain that to 03:04PM 10 11 Mr. Stanley? 12 MR. MOWREY: We have -- your Honor, I have told Mr. Stanley, just as I have told the Court at every 13 14 turn, that we are -- and I realize these have just been words in the past, but the fact is after that -- after 15 03:04PM the hearing in September, we have been making all these 16 efforts and, yes, we've told Mr. Stanley that we are 17 18 working on getting these documents. 19 THE COURT: I'm talking about more recently 20 when I ordered y'all -- before they filed their motion 03:04PM 21 to get on the phone, did you explain to him that there 22 are notebooks with receipts in them, millions of them, that you can't reasonably bring those back to the United 23 24 States but he's welcome to go to India and look at them? 25 Did you explain that to him on the phone? 03:05PM

MR. MOWREY: Your Honor, I can't recall 1 specifically. I mean, clearly in our papers that we 2 have said we would make that -- make those available to 3 him. 4 5 Your Honor, the discovery dispute, if I may, 03:05PM when the -- first of all, there were two sets of 6 7 discovery requests that went out at the very beginning. Mr. Stanley never -- and we did -- we made objections, your Honor. We made objections. Mr. Stanley never contacted us about those at all. 03:05PM 10 11 We then received the thousand admissions, and 12 that was the first time that we had -- and we were the ones that first contacted, that we tried to follow 13 14 Court's procedures and so forth. 15 When the Court ordered the admissions to be 03:05PM 16 sent, we then responded to those admissions. 17 Mr. Stanley had some objections to the way we responded. 18 We thought our responses -- we were trying to give more 19 information to explain our responses. Mr. Stanley said, 20 "No, I don't want that." 03:05PM So as your Honor knows, if you look at our 21 22 admissions, we made no objections. We do exactly what the rules tell us to do. We admit, we deny, and one of 23 them said we had insufficient information to admit or 24 25 deny; and that, on the one that we had insufficient 03:06PM

information, that really goes to the heart of this 1 lawsuit, your Honor. 2 3 THE COURT: Well, but -- and, you know, I looked at that particular -- how you worded your 4 response to D, and I took a highlighter; and all of the 5 03:06PM insufficient evidence to admit or deny, that language 6 7 does, in fact, appear in your response to D, but it also has this "like nailing Jell-O to a wall" characteristic to it because it says that you have provided, and will provide, and will continue to provide these documents. 03:07PM 10 11 So if you're on the other side of that case 12 trying to understand what documents they are supposed to use to establish that the monies donated for a specific 13 14 purpose were, in fact, used for that, you have to cross-reference ultimately a dozen different documents, 03:07PM 15 16 general ledgers, and you also just kind of have to accept in good faith that there's more on the way. 17 18 MR. MOWREY: Your Honor, when you say there's 19 more on the way, I mean, we have given them the documents that show the expenditures. At this point --20 03:07PM 21 again, if you look at it from different levels, at the 22 level that we will be at, at this point, it will be the plaintiffs looking at the documents they have been 23 24 provided and saying, "We need proof of these particular 25 transactions." 03:07PM

1 THE COURT: Defendants have made, and will 2 continue to make, a reasonable inquiry. The defendants 3 have made reasonable inquiry and are continuing to inquire. I mean --4 THE COURT: Well, your Honor, let me -- first 5 03:08PM of all, your Honor, we are here in February. We have a 6 7 certification hearing coming up in April. We -- our response is due in a couple of weeks. Merits discovery is not until -- we're talking 03:08PM 10 about merits here. We are talking about full-on, 11 full-blown merits; and even in the case management 12 order, I mean, as I read the order, it says the scope of discovery may include both class and merits discovery, 13 14 which we had a discussion about at the first hearing. That said, discovery which clearly has no purpose other 15 03:09PM 16 than full merits issues should be deferred until after the Court rules on class certification. 17 18 What the plaintiffs are saying at this point 19 is, look, if you've got evidence that these monies were 20 spent on designated purposes, just give it to us and 03:09PM 21 that's -- and if you don't have it, then just tell us 22 you don't. We are in the process of providing, and have 23 24 now provided, the information that they can show that 25 monies were spent. Really the issue at this point will 03:09PM

be to see what documents they -- because they are not 1 2 going to look at -- no accountant would look at every document received behind every expenditure. choose certain things that they want to look at. 4 the way it will be tested. That's the way any person 5 03:09PM would test when you're dealing with so much material. 6 7 And so that's where we are at this point. Ι don't know what else we can do at this point, your Honor. We do intend -- the fact, the reason, when it 03:10PM 10 said admit you don't have evidence to show that X amount 11 was spent is that that's exactly what we're working on 12 right now because you've got 179 designations in India. The fact is they kept their accounting more for the 13 14 foreign contribution accounts than they did in terms of 15 03:10PM matching. 16 Does that mean they didn't spend the money on these items? It doesn't mean they didn't spend the 17 No. 18 money at all; and that's what we're in the process of 19 showing now, which I think we will be able to show, 20 that, generally speaking, that monies that went for 03:10PM 21 designated purposes were spent in that way. 22 There may be some -- there may be some that 23 there is less in some categories, but frankly, your 24 Honor, I don't think that is a -- if the monies were 25 spent on the ministry, frankly I think that's all 03:10PM

that -- legitimately spent on the ministry, I think that's all a donor could really ask, and that's what was represented to them.

So again, missionaries are an easy one. We can track the payments right to missionaries. It gets more difficult when you're talking about a Bridge of Hope home, for example, because there you have children that are sponsored, and there's a lot of different types of expenses that go into a Bridge of Hope center.

THE COURT: Did you tell me earlier that these missionaries who are the end recipient of these designated donations, that they do or do not get a piece of paper that says, "With this month's allotment, you need to use X dollars to buy bicycles"?

MR. MOWREY: Well, the -- your Honor, I don't know the answer to that. The missionaries get a -- they get a -- there's an amount that a missionary -- and by missionary, some of these people are what we think of as missionaries. Others are actually pastors in these 12,000 churches and people to work in these churches, and that's their pay. That's their salaries that they are paid.

Whether they use some of that money for their money to purchase certain items, I don't know the answer to that.

03:11PM

03:11PM 10

03:11PM

03:12PM

03:12PM 25

THE COURT: Well, I guess that's my point is 1 why would there be a receipt if the end user who is 2 3 going to buy a buffalo or a bicycle didn't know that they were to use proceeds that they received at a 4 specific point in time for that purpose? 5 03:12PM MR. MOWREY: Well, again, what happens is the 6 7 churches, these churches make known within their diocese the needs that they have. The diocese then makes their needs known to the synod, and the synod will then send money to the diocese who, then the diocese will 03:13PM 10 11 distribute the money, purchase items, get the items down 12 to the churches. 13 THE COURT: So does the individual pastor, for 14 example, that requested bicycles or the pastor that requested water buffaloes, their requests for those 03:13PM 15 16 items, I mean, is that in writing; is it maintained; has that been produced? 17 18 MR. MOWREY: There will be records of 19 purchases, but I don't know that there would be a transmittal request for it. I mean --20 03:13PM 21 THE COURT: In other words -- in other words, 22 if it turns out that there were one or two or three pastors that identified a need for bicycles and they 23 24 sent a letter to the diocese and said, "Could you please 25 send out a request to our donors to fulfill this need?" 03:13PM

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Then Mr. Stanley could say, "Well, that is pastor A,
      1
         pastor B, and pastor C. I'm going to go to India.
      2
         going to visit with pastors A, B, and C to see if, in
         fact, they received money for bicycles and whether they
      4
         did or not."
      5
03:14PM
                   But if there's no documentation of who made the
      6
      7
         request and there's no documentation coming back the
         other direction of, "Here's the fulfillment of your
         request; go spend it on bicycles," then all you're left
03:14PM
      10
         with is the general ledger and the testimony of
      11
         witnesses who say, "All of the money was spent in the
      12
         field; we can't guarantee that it was spent on bicycles
         or water buffaloes." And when we get down to the
      13
      14
         representations that were made, maybe that's all you
         represented and everything is great and this lawsuit is
03:15PM
     15
      16
                I don't know.
         junk.
      17
                   MR. MOWREY: Your Honor, when it comes to
      18
         bicycles or blankets, there are going to be receipts.
                                                                  Ι
      19
         mean, the issue is not how the request was made. I
     20
         mean, isn't the issue if a million dollars goes for
03:15PM
      21
         blankets and we can show receipts for a million dollars,
      22
         then hasn't the request been fulfilled?
                   THE COURT: Well, perhaps so, but my point was
      23
      24
         this:
                It gets back to this "nailing Jell-O on the wall"
      25
                You say there are receipts and then you -- and
03:15PM
         idea.
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then I ask, "Well, have you produced those?" 1 "Well, Judge, no. I mean, you're talking about 2 3 millions of receipts. How could we have produced those? 4 Mr. Stanley is welcome to go to India and look at these notebooks." 5 03:15PM So my question was let's start with a set of 6 7 documents that won't be quite so burdensome to produce. Let's start with pieces of paper that flow up and these 8 are our requests for bicycles or buffaloes; and then correspondence, transmittal information that would be 03:16PM 10 11 going back to those people that you can match up 12 requests with fulfillments to, and say, "Here's \$10,000 that we were able to raise for your bicycles." 13 14 I mean, that proof may be difficult to obtain in and of its own, but it seems like it would be a lot 15 03:16PM 16 less difficult to obtain than the receipts from the villages because it should be documentation that would 17 18 be in one centralized offer. It's the request and the fulfillment of the request; and all I'm asking is, does 19 20 that exist? 03:16PM 21 MR. MOWREY: Well, your Honor, I don't know if

MR. MOWREY: Well, your Honor, I don't know if
there are transmittal letters back and forth. I don't
know the answer to that. I mean, and we can -- to the
extent that they are available, we have no objection in
producing, and we will produce them, but I don't think

03:17PM

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that it works that way. I think it's more -- and these
      1
         receipts, some of them could be at the church level,
      2
         many of them are going to be at the diocese level, and
         many are at the synod level.
       4
                  We have no objection to producing them, your
       5
03:17PM
                 There's no objection to producing them.
      6
         Honor.
      7
         just a matter of the sheer volume of these documents.
      8
                   THE COURT:
                               How far along is your top four
         accounting firm with their forensic investigation?
                   MR. MOWREY: Well, they are in the process,
      10
03:17PM
      11
         your Honor, of looking at that -- those ledgers and
      12
         mapping those to the designations.
      13
                   THE COURT: Well, they were in the process of
      14
         doing that last September. My question is where are
     15
03:17PM
         they?
      16
                   MR. MOWREY:
                                No, your Honor. They've only had
         access to these documents -- I don't know exactly how
      17
      18
         long they've had access, but they did not have -- I
      19
         don't think they had access in September, your Honor.
     20
         This is only -- this has only been relatively recently
03:18PM
      21
         that they've had the access to the documents to start
      22
         the mapping. And that's what the plaintiffs are going
         to do, and I'm sure there will be disagreement.
      23
      24
                   There will be some -- because it's not a
     25
         one-to-one. Our accountants will say, "Well, this
03:18PM
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dollar should go in this bucket," and they will say, 1 "No, that shouldn't go in that bucket; it ought to go in 2 this bucket," or whatever. So there may be disagreement 3 4 about that. 5 That's why -- that's the other piece of this, 03:18PM your Honor. I don't think -- I think the key in this 6 7 lawsuit is not -- and again, what was represented was 8 not that every dollar that was designated would go specifically for that designated purpose. 03:18PM 10 THE COURT: All right. Thank you, sir. 11 Mr. Stanley? 12 MR. STANLEY: Thank your Honor. First of all, like you, Judge, I think words are important; and when 13 14 Mr. Mowrey just said -- and I wrote it down word for word -- "We have given them the documents to show the 15 03:19PM expenditures." That's it. We win. I mean, that's all 16 you need to do. I mean, that's all we asked for. 17 18 And so this was an easy layout. That's what we 19 set this up for, an easy layout. We used the water 20 buffaloes there and they admitted, "Yes, we collected 03:19PM 21 \$1.6 million, "1.599, in contributions from donors with 22 donor designations for project code 1507, water buffaloes; and attached to this response are the 23 24 documents previously produced to these plaintiffs who 25 don't understand these documents. Here they are showing 03:19PM

that we spent the \$1.6 million for water buffaloes; here they are, case closed.

He is now asking to turn the federal rules on its head. What he said is, instead of Groundhog Day, it's opposite day. What he said was we've got to go to India, and there are millions of documents in all kinds of ledgers showing all kinds of expenditures and that what the plaintiffs probably should be able to do is map it out one by one and find out which ones were for water buffaloes and which ones were for bikes and somehow come to -- well, that's not our burden.

This is what we're asking them to do, and we asked them. He just said he's given us all the documents to show the expenditures. Just tell us which documents in this million dollars -- million documents they said they produced, give us the Bates numbers and we can understand what it is. That's not what's happening.

I think the Court's right that nailing Jell-O on the wall is a different way of saying there's just spin on this. We've been told two things. We've been told that all the designations were fulfilled by the field partners. That was a representation Mr. Mowrey made in May, unequivocally. I think that's also in other pleadings. And then we were told that the

03:19PM

03:20PM 10

03:20PM 15

03:20PM

03:20PM **25** 

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defendants have relative -- have no relationship or
      1
         control with the field partners.
      2
      3
                  Both of those are simply not true. What the
         truth is, is that field partners do not track spending
      4
         and the GFA considers the designations fulfilled when it
      5
03:21PM
         descends to the field. This is what Mr. Carroll told
      6
      7
         ECFA -- let me get my water. Excuse me.
      8
                  Mr. Carroll -- and I have the document right
                Mr. Carroll told ECFA, "We consider the
03:21PM
      10
         designations fulfilled when we send it to the field,"
         not when they spend it. It's fulfilled when we send it
      11
      12
         to the field." That's what's happening.
      13
                  Now what's happening is they are trying to put
      14
         the toothpaste back in the tube. ECFA busted them for
         this; it got in the blogs, in the press and everything
03:21PM
     15
      16
         like that. It turns out -- and Mr. Mowrey just used a
         number. $376 million.
      17
      18
                  If I may show the Court, if I can do the ELMO
      19
         right. Let me try.
     20
                  CLERK CRAIG: One moment.
03:22PM
      21
                  MR. STANLEY: Of course, when you show up, you
      22
         don't have the right documents in front of you.
                                                            0ne
      23
         second.
      24
                  Oh, yeah. Okay. One second. Here it is.
      25
                  So this is what we attached to the requests for
03:22PM
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admissions, and this is not a dispute. A few dollars
1
   here, a few dollars there, they corrected it in the
 2
             But the bottom line here is there were $376
   million in contributions designated from 2009 to the
 4
   first quarter in 2016.
5
            By interesting coincidence, it turns out that
6
7
   GFA was -- that the field partners were hoarding this
   same amount of money, $376 million in cash reserves.
   This is a 2015 document from Siny Punnose. Siny
10
   Punnose, when Mr. Mowrey says the money goes to
11
   Thiruvalla, it goes to Siny Punnose. Siny Punnose is
12
   K. P. Yohannan's niece. She's the one in charge of all
   of this.
13
14
             It says, "The reserves of the group rose to
   $376 million at 31 March 2014. There were $313 million
15
16
   at March 2013."
17
            That's the truth is that they were hoarding the
18
           Even K. P. admits to ECFA -- and I have the
19
   letter in front of me -- K. P. Yohannan says, "We didn't
   send any money to the field in 2013 or 2014. We sent to
20
21
   it Hong Kong." They were holding this money. They then
22
   told ECFA we'll do this massive spend-out.
            When Mr. Mowrey tells you there were
23
24
   accountants in India, the accountants only came after
   this lawsuit was filed. For 2015 -- lawsuit was filed
25
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03:22PM

03:23PM

03:23PM

03:23PM

03:24PM

in 2016. The accountants come in, in 2015, to do the 1 2015 audit and the 2016 audit. 2 3 The documents we saw on water buffaloes yesterday that they produced were expenditures in 2016 4 5 for water buffaloes. The toothpaste, they are trying to 03:24PM squeeze it back out, out of the tube, or put it back 6 7 into the tube. That's what's going on here. 8 They say that the defendants don't control these third-party entities. I have two documents, if I might -- let me find them -- showing just the opposite. 03:24PM 10 11 Here's one. This document is 2015, April 2015, produced 12 by them from Reverend Dr. K. P. Yohannan, president, asking them to transfer Canadian dollars, or CAD -- I 13 14 don't know. CAD, those are cash deposits -- for Gospel For Asia (India), for further credit to Gospel For Asia 15 03:25PM These are from -- remitting it to the state 16 (India). bank of India in Canada, and I can show you that account 17 18 number is Gospel For Asia (India). I have the accounts 19 for that. That's K. P. Yohannan doing that. 20 David Carroll says he has no control over it. 03:25PM 21 I've got David Carroll requesting a document -- sorry. 22 There it is. This is David Carroll who says, "I have no control over the field partners," right? "We have no 23 24 control; we have nothing to do with them"; yet, David 25 Carroll sends a letter to Sarah Billings from the Royal 03:26PM

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Bank of Canada asking them to transfer $20 million from
      1
         Gospel For Asia (India) to GFA's account in the United
      2
      3
         States, signed David Carroll, CEO, Gospel For Asia.
      4
                   How could he authorize money coming out of a
         Gospel For Asia (India) account? We know it's a Gospel
      5
03:26PM
         For Asia (India) account because it's account number --
      6
      7
         489 is the last four digits. Here it is.
                                                     There's a
      8
         statement from the Royal Bank of Canada, Gospel For Asia
         (India), care of Teresa Chupp, in Carrollton -- that's
         their old address before they moved to Wills Point --
03:26PM
      10
         for Gospel For Asia (India), and there's the account
      11
      12
         number.
                   So clearly the spin that they have been told
      13
      14
         that these folks have no control over the field partners
         is simply not true. They have control over it.
      15
03:26PM
         have wire instructions, wire authority. K. P. Yohannan
      16
         is the metropolitan of that. You read the constitution
      17
      18
         from prior hearings. It talks about all of his roles in
      19
         the constitution.
     20
                   All of these folks, Mr. Carroll, Reverend
03:27PM
      21
         Carroll, Mr. Emerick, the Reverend Emerick, all the
      22
         others have sworn total loyalty to K. P. Yohannan.
                   His niece, Siny Punnose also have sworn loyalty
      23
      24
         to K. P. Yohannan. They have absolute control of that.
      25
                   They also -- let me show the reserves.
03:27PM
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whole thing about how they don't make that promise, I 1 agree with you that's a matter for trial, but that's not 2 I can show you instances on instances on instances where they say if you buy -- if you designate 4 for a bike, we'll do a bike. We've had no documents --03:27PM 5 6 THE COURT: And that is the allegation in the 7 complaint. 8 MR. STANLEY: That is the allegation in the complaint, and I can have proof of it to you tomorrow. 03:27PM 10 I mean, I have -- we actually put it in the motion for 11 class certification. It's very clear that it's in 12 there. 13 What's really interesting to me also, if I 14 might just take one second and read pretty much one of the key documents in the case. This is an e-mail from 15 03:28PM 16 Reverend Carroll, David Carroll, to K. P. Yohannan, and I think it's really important because it really will put 17 18 it back into perspective what's going on: "Sir, I need 19 to share with you where I am over this situation." I'm 20 right here. "I will try to summarize for brevity sake. 03:28PM 21 We have a saying in our country: The numbers don't lie. 22 The published FC-6 reports" -- which they rely on quite a bit in their answers, if you recall -- "show 23 24 westerners that we have either sent money to the field 25 raised for National Ministries and Bridge of Hope to 03:28PM

fund the hospital and the corpus fund, or our FC-6 1 2 filings are filed wrong. Either way, this is a huge 3 It appears to those reading these that we might have been dishonest to the donors (fraud), or been 4 dishonest to the Indian government, (a PR nightmare at 5 03:29PM least). Sister Siny's report below will, in my opinion, 6 7 do little to satisfy those who are printing out and analyzing our FC-6 reports. I am sorry for not expressing more confidence than this. I think we may have used money raised for National Ministries and 03:29PM 10 Bridge of Hope for the hospital," which they told us did 11 12 not happen. 13 "I think that India feels that we raise money 14 and send it" -- by the way, Mr. Mowrey said that in a prior hearing, that none of the money went to the 15 03:29PM 16 hospital. "I think that India feels that we raised money and sent it to them and they can legally use it 17 18 any way they deem fit. I hope that I am wrong, but I am 19 doubtful." This doesn't sound like someone who has 20 already got accountability, knowing how they spent the 03:29PM 21 monev. "I also don't think that it is an intentional 22 23 wrong, but if I am correct, it is a huge wrong. spoken at hundreds of churches with tears asking for the 24 25 National Ministries and Bridge of Hope support, and the 03:30PM

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FC-6 that is public says that we sent much of that money
      1
         for the hospital and the reserve corpus funds."
      2
         page.
      4
                   MR. MOWREY: Could be read the rest of that
         letter, your Honor?
      5
03:30PM
                   MR. STANLEY: I am.
      6
      7
                   MR. MOWREY: Okay. Good.
                   MR. STANLEY:
      8
                                 "It doesn't matter that we have
         now moved the money out of the corpus fund" -- this is
         now after the ECFA thing -- "because of public FC-6
03:30PM
      10
         reports" -- I'm sorry. It's backwards. Sorry. That's
      11
      12
         not right, either. That's right.
      13
                   "It doesn't matter that we have now moved the
      14
         money out of the corpus fund because according to the
         public FC-6 reports, we have been building them up for
     15
03:30PM
                 Moving the money only serves to confirm the
      16
         feelings of guilt to outsiders."
      17
      18
                   Again, they have not been spending the money.
      19
         They have been building up the corpus funds for years.
     20
                   "I think the only way for us to handle the
03:31PM
      21
         inquiries raised by Bruce and others is to refer them to
         our Indian office. Mr. Throckmorton" -- that's the
      22
         blogger -- "(unless a miracle happens) will get this
      23
      24
         information and may even begin an investigation of us.
     25
         We can say all we want that we don't have anything to do
03:31PM
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with the Believers Church or the field and that you are 1 2 only the spiritual head of the church and that finances are handled by others but you, but as a practical matter, that will not hold up. Can the field find a way 4 out of this situation? I too am very nervous. 03:31PM 5 6 "I have always believed in total accountability 7 of the field, yet the FC-6 reports provide numbers that, as a former auditor, I cannot just explain away with a simple explanation. I, and the world, will need numerical proof now, and I do not have the ability to 03:31PM 10 11 get it from the USA end. Only the field can explain it, 12 and I am in the hot seat in this crisis and I feel a lot of pressure." 13 14 I would point out, Judge, this was in 2015, May of 2015, almost three years ago. You pointed out that 15 03:32PM 16 our discovery was served in August. ECFA asked them for this information in May of 2015. They've had three 17 18 years to compile this information, and they just don't 19 have it because it doesn't exist. Nobody ever tracked 20 the designations because they were simply spent out on 03:32PM 21 the -- once they were sent to the field, they were done 22 with it. There was no accountability. It goes on to say, "If I say, well, it is not 23 24 my problem, it's a field problem, it's as good as saying 25 we are guilty of misappropriation," which is true. 03:32PM

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say "The FC-6 reports are filed inaccurately on purpose,
       1
         due to the hostile environments we work in, it gets the
       2
         field in trouble and turns the attention to them.
         the feeling that, although we are not financially
       4
         dishonest, we are financially reckless. The stockpiling
       5
03:33PM
         of money in the RBC -- Royal Bank of India account --
      6
       7
         and then the hurried transferring of it to the field,
         the Hong Kong account, et cetera. Sir, may I please
         have my name taken off of the RBC account as soon as
      10
         possible?"
03:33PM
      11
                   It goes on and on and on.
      12
                   MR. MOWREY: Would you read the rest of it,
         please?
                   I thought you were going to read the whole
      13
      14
         thing.
     15
                   MR. STANLEY: There's really nothing to read --
03:33PM
         okay. I'm happy to.
      16
      17
                   Judge, do you want me to read the rest?
                                                             I'd
         rather he read it.
      18
      19
                   THE COURT: Well, I'll be happy to have
     20
         Mr. Mowrey put that on record if he believes that the
03:33PM
      21
         context is necessary.
      22
                   I mean, what's kind of lost on me -- I mean, I
         understand that this is kind of a, you know, golden
      23
      24
         nugget sort of piece of evidence that you have, but what
      25
         has been dogging the Court are the discovery requests,
03:34PM
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and that's really the only thing that I want to make a
      1
         ruling on today.
      2
                  MR. STANLEY: May I tie together what I was
      3
         saying?
      4
                  THE COURT: Please.
      5
03:34PM
                  MR. STANLEY: What I was saying is for the
      6
      7
         nailing the Jell-O to the wall has been this is the
      8
         Indian folks and we have no control over it; and my
         whole point was they knew all along that they were
03:34PM
      10
         building up these reserves and not spending it. They
      11
         knew it hasn't been spent. They knew they weren't
      12
         getting accountable reports and they just simply need to
         say to us, like what you said is, "We don't have the
      13
      14
         proof. I can't prove to you 1.6 million in water
         buffaloes with receipts. I will have at trial someone
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03:34PM
      16
         to testify that we spent money on water buffaloes." I
         can live -- if that's what it is, like the Court said, I
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      18
         understand that that -- I'll object to the testimony,
      19
         but there are no receipts there.
     20
                  Mr. Mowrey said a minute ago, "I've given the
03:34PM
         receipts showing expenditures." It's simply not true.
      21
      22
         If it is, I'll put them to the test today, show us
         $1.599 million in water buffaloes. Just give it to the
      23
         Court next week and we'll understand where we are.
      24
                                                               It's
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         not out of the materials that you've given us. It's not
03:35PM
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there.

When the Court says are there documents from Siny Punnose sending it down to the diocese saying, "Hey, you need to spend this on water buffaloes and this on bikes," not a single document that we've gotten shows that.

Are the documents from the diocese going upstream to the synod saying, "Hey, we need water buffaloes and bicycles," not a single document. What we have is the needle in the haystack saying, well, here's our ledgers. So Mr. -- I don't know -- Jones got \$40 today. You need to figure out, Mr. Stanley, that that is either missionary or water buffalo or bike or whatever. Good luck. There's nothing supporting it.

THE COURT: So does the ledger information in any way correlate to the 179 designation categories?

MR. STANLEY: Not one iota. And we've spent hundreds of thousands of dollars on the plaintiffs' side going through the million documents they said that they've given us, out of my pocket, several hundred thousand dollars to try to get this; and like Jell-O to the wall, it could have all been avoided by them simply saying, "Here's the truth. The truth is when we send the money, we're done with it. We don't -- and we're not accountable. We may send them occasionally."

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1 Mr. Mowrey added some examples where they did. I will tell you it did not happen in every case, but 2 3 sometimes they did send designations to the field. "When we send it, we're done. We don't do 4 anything on the other end to see that the money was 5 03:36PM spent correctly." And that's just the truth, and I 6 7 think the truth is important here, and that's all I'm trying to say. If you've got the receipts for \$1.6 million in water buffaloes and you say you've given it to us, just 03:37PM 10 give me the Bates numbers. If I'm too stupid to see it 11 12 myself, tell me the numbers. But to say that I have to go to India and look 13 14 through millions of books and do some testing which is absurd that you would pick a few and say, well, this 03:37PM 15 16 extrapolates to everything, the whole thing is -- the whole notion is absurd. 17 18 That turns discovery on its head. That's not 19 how it's supposed to be done. I have the right to ask 20 them, "You made this representation. You agree that you 03:37PM 21 collected this money; do you have any evidence how it was spent?" Yes or no. That's all I want. 22 23 May I, your Honor? MR. MOWREY: 24 THE COURT: You may. 25 MR. MOWREY: A document that was produced --03:37PM

this is just one document that was produced in the 1 initial disclosures, Mr. Stanley said show me -- any 2 document that would show how money was spent. document that was prepared every year since before this 4 discovery period from Indian accountants. I'm looking 5 03:38PM at one -- this one happens to be 2014, and it has 6 7 expenses, and it has a bucket for ministry tools, outreach, training, INIT support -- national missionaries, I assume -- and it gives a total for It has those buckets. Doesn't have 179, but it 03:38PM 10 those. 11 has expenditures, large expenditures that are made, and 12 this is a report that is received from India. 13 There is another document that we produced. 14 They produced it when this lawsuit was in our initial 15 disclosures that we received from India, where it shows 03:38PM expenditures for the 179 -- for 179 designations. 16 It is -- it was Exhibit G, Exhibit G to our response. 17 This is 18 a spreadsheet, and it showed monies that were expended 19 with respect to these designations. 20 So now what we've given Mr. Stanley, when he 03:39PM 21 says he's spent hundreds of thousands of dollars out of 22 his own pocket, he couldn't possibly have looked at the 23 documents or examined the documents very thoroughly that 24 we've given him here this last week, which are the cash 25 books showing the expenditures. 03:39PM

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THE COURT: Tell me again what Exhibit G shows,
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         or what it is?
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                  MR. MOWREY: Exhibit G, your Honor,
         unfortunately it's a printout, and it was actually a
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      5
         huge spreadsheet; but as you can see, it has each of the
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         project codes, and these are expenditures -- yeah, the
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      7
         expenditures are at the end. So each by bucket.
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                  So the first one is audiovisual, and these
         are -- I think if you read it across. Those would be
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         the -- that's the monies that were sent out.
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                  MR. STANLEY: Sent to the field.
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      12
                  MR. MOWREY: Yeah, if you go to 24676.
         you look at the -- there's one column that shows the
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      14
         inflow under INR. It's the word INR -- these are in
         Rupees -- and then it shows the outflow.
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      15
                  MR. STANLEY: So can I ask Mr. Mowrey, while
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         he's doing that, to go to the water buffalo one and show
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      18
         the outflow?
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                  MR. MOWREY: Water buffaloes, like some of them
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         that you've lumped together.
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      21
                  MR. STANLEY:
                                 There we go.
      22
                  MR. MOWREY: Well, lumped here, that doesn't
         mean, your Honor, the issue -- that's what's going on --
      23
      24
         that's what's going on now. We're going to see receipts
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         from the documents from the ledgers. Will he be able to
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show that there is -- that water buffaloes were purchased and how many? And it may not be in that amount. We'll have to see.

We are in the discovery process, your Honor. They have access to the same documents we do. That's the bottom line. There are no documents that the plaintiffs do not have access to that we do not have access to.

THE COURT: What does that mean?

MR. MOWREY: That means exactly that. We have given them all the documents that -- on the ledger, and with respect to the underlying actual receipts, we will make those available as they are kept in the regular course of business.

I don't know another way -- we're not trying to hide the ball on it, your Honor. They're in India, and that's where our accountants are, and that's where they have been -- they spend weeks here. I don't -- I think under the rules, your Honor, production means making them available in the regular course of business, and we will do that.

MR. STANLEY: Your Honor, it's been three years they have known this is going on. The allegation has always been you have not accounted for or disbursed the donations as per the designation.

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This exhibit they are showing you is also 1 2 Jell-O on the wall. It is 38 categories that somehow we might extrapolate that these items were in. There's nothing tying it to designation codes. This is a 4 recreation, and most of this work has been done, the 5 03:42PM metadata, a lot of this work has been done in the last 6 7 few weeks. 8 MR. MOWREY: That work has not been done in the last few weeks. But, your Honor, here's the point. There are 03:43PM 10 11 admissions asked, "Admit you have no evidence." How 12 could we possibly admit that when we do have evidence. And then it asks for a certain amount, and the 13 14 certain amount is what we're about at this point. takes work. 03:43PM 15 16 MR. STANLEY: I disagree. The admission was admit you have no evidence. You said, we do have 17 18 evidence. We said, okay, tell us the evidence. Point 19 us to, out of the million documents you've given, where 20 you just said you gave us all the evidence, show us \$1.6 03:43PM 21 million in water buffaloes. It just doesn't exist. MR. MOWREY: I don't think that was a question, 22 show us \$1.6 million in water buffaloes. You asked us 23 24 what evidence we had -- or you asked us what -- you 25 asked us, admit we have no evidence; and then you 03:43PM

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asked -- this isn't parsing; we're answering these
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         questions. And then you say produce all documents in
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         your possession, and we gave a list of all the documents
         in our possession.
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                   MR. STANLEY: That's --
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                   MR. MOWREY: At that time. So we -- I don't
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      7
         know how else we would have answered these questions.
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                   MR. STANLEY: If you have evidence -- your
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         Honor.
                  THE COURT:
      10
                               Stop. Stop, stop. Y'all are
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      11
         talking to each other at this point.
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                   Mr. Mowrey, I'll come back to you in just a
         second.
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                   You mentioned something, this notion of a
         theory based on some of the documents that you were
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         reading from that these donations weren't actually being
         fulfilled in the field contemporaneous with when the
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         donations were received, but they were being
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         accumulated, and only after some of these allegations
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         surfaced did they start spending money on bicycles and
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         water buffaloes. And you made some reference to 2013
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         and another reference to, maybe it wasn't until 2016
         that they started spending money; but I'm not sure what
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         the Court is supposed to make of that distinction, given
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         that your requests all go through calendar year 2016.
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MR. STANLEY: The requests go to the first 1 quarter -- the discovery requests go to the first 2 3 quarter of 2016 and end -- that's fair enough. They still didn't have that even then. They can't point it 4 to us. 5 03:45PM What I was saying was that they got busted by 6 7 ECFA -- and I have the documents here showing it -where they admitted to ECFA the following: "We consider the designations fulfilled once we send it to them." 10 ECFA said that's not good enough. So they 03:45PM 11 said, "And why are you holding 280 million at the time 12 in reserves instead of spending this money when you say there's an urgent need in the field to do this." 13 14 So they came down with a spend-down plan, and Dr. Yohannan writes them a letter on September 15 of 15 03:46PM 16 2015 saying, "I went and talked to my Indian -- my field 17 partners, and they graciously agreed to reduce the cash 18 balances to \$72 million," which is nine months, but then ECFA said that wasn't good enough. 19 20 So he says, "So I've gone back to them again 03:46PM 21 and now they have reduced it to 11 million and here's 22 our cash spend-out plan." It doesn't say, "We're going to spend it out matching the designations." It just 23 24 said, "We're going to get rid of these cash reserves." 25 There's been no evidence still -- I mean, that could 03:46PM

have answered the question.

Mr. Mowrey might have said to me on water buffaloes, "Well, we didn't spend it contemporaneously, but we did, after ECFA told us to spend down the money, we spent the \$1.6 million on water buffaloes and here's the documents that show it." They just simply don't exist. They just went out and allegedly spent down the money.

I have no proof that they even did that. That's a different issue. I don't even want to litigate that. I want to litigate the issue of, you promised you would spend this money on water buffaloes and you didn't spend it, and you had no proof that you spent it; and if you do have proof you spent it, give it to me. That's what I want to litigate. Not how they spent out the rest of their money and go through millions of pages in a language I don't even understand, because I won't understand the entries in the Indian books, and try to piece it all together myself. I'd like them to show me where they did it. That's all I'm asking.

THE COURT: Well, another issue in your request, you've described the admissions and your request for production in terms of evidence, not receipts, not bills of sale, not warehouse documentation, not transmittal letters.

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1 MR. STANLEY: I think that's fair. generally, as I've gotten older, gotten away from trying 2 3 to overdefine because I get more objections than anything like that. I thought this was pretty simple. 4 But even if there's any evidence, we haven't gotten 5 03:48PM anything. 6 7 So it's fair enough to say that there's 8 testimony, it's fair enough to say there's photographs which may or may not be admissible; that doesn't resolve -- that doesn't relieve them of the burden, 03:48PM 10 11 notwithstanding that, that they have the receipts to 12 show it to give us that. 13 Also, requests for -- the first request for 14 production also was broad enough to bring it all in, show us where you spent all this stuff. They say we 15 03:49PM didn't file a motion to compel, but also they didn't 16 withhold any documents anyway. So, notwithstanding 17 18 their objections. But I still think that there's a 19 burden. There may be more evidence. 20 Mr. Mowrey may have a point that I may have 03:49PM 21 witness testimony and pictures and whatever else. 22 Again, I can go take pictures and I don't know whether it's going to be admissible. That's a valid point, but 23 24 it doesn't relieve them of the burden to give us what 25 they have. And he just testified -- he just said a 03:49PM

minute ago to the Court as affirmative representation, 1 "We've given them these documents," and all I'm saying 2 3 is tell us where they are because I can't find them. 4 THE COURT: All right. Mr. Mowrey, I'll give you the last word. 5 03:49PM 6 MR. MOWREY: Your Honor, we are committed to 7 producing documents. We're not objecting. We're not hiding behind anything. We had this control issue that -- and the fact is whether we have control or not 03:50PM 10 is irrelevant really because the issue is are we going 11 to be able to get the documents, and that's what I tried 12 to explain to the people in India, and I think they 13 understand that. 14 They want to -- if they want this case to go 15 forward, then they have to provide the information 03:50PM 16 showing how these monies were spent; and ultimately that's what this case is about is whether the monies 17 18 that were taken in, how they were spent. 19 I think there is a serious issue as to it's our 20 burden to show that if we have a million dollars in a 03:50PM 21 designated -- for a designated purpose and that would 22 be, say, bicycles and we can't show that a million 23 dollars was spent, that some less amount was spent but 24 that that money was spent in the ministry, I don't think 25 that that means that we lose and we don't prevail. 03:51PM

The Murphys in this case, before they ever gave \$1 to India, they supported the Dicksons, who worked here in the United States. That's not a part of this lawsuit. And Dr. Yohannan wrote them a letter. This is in 2007: "When I think of the ministry of our Asian brothers and sisters as they labor to reach their people with the gospel, I'm incredibly grateful for you, for your recent gift of \$150 is for our home staff. It is if you are in the very villages where these missionaries minister," and so forth.

"100 percent" -- this is bold letters: "100 percent of all contributions designated for use on the mission field are sent to the mission field.

And then he goes on: "Gospel For Asia is committed to honor specific designations to the extent they best fulfill the purposes of the mission as set forth by our board of directors. However, to protect the deductible status, Gospel For Asia must accept contributions without restriction."

And so we -- Mr. Stanley and I do agree that we have \$376 million at issue here that was sent over for designated purposes. The documents that we have provided to them this past week show the spend of a greater amount than that; and what we're about -- in now is because we're in -- we're mapping to see how many of

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those dollars went to those designated purposes.

How they actually got there, whether there was a specific request by a church or a letter or an e-mail frankly, your Honor, it seems to me the point is how was the money spent and was it spent in accordance with the purposes of the ministry and generally was it spent for the various reasons that they have raised the money, and I think we're going to be able to show that that's the case. So when he says we've produced no evidence, it's just not true. We have.

THE COURT: All right. Thank you, sir.

Well, the Court, having reviewed the motion and the response but also, very importantly, in the context of the several other occasions that this Court has commented on this -- on these same issues and issued directives and orders on these issues, is going to make the following findings.

The Court is going to find that certain of the defendants' responses to the requests for admissions are insufficient under 3686, and the Court is going to enter an order that requires the defendants to provide an amended answer in a form and format that the Court believes would be sufficient.

With regard to request for admission D, with regard to -- it's the same subpart with regard to 179

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different donation designations -- the defendants' response varies a little bit from response to response, sometimes because the amount that they have been asked to admit is off by a few dollars here or there.

But setting that sort of, what I'm assuming is a Scrivener's error aside, substantively on item D, the defendants may respond by saying that the request is admitted, they may respond by saying that the request is denied, or they may respond as follows: "Defendants have made a reasonable inquiry, and the information they know or can readily obtain is insufficient to enable them to admit or deny." Period.

The Court would view as improper any of this embellishment which suggests that they might have the ability at some point in the future through ongoing inquiries. The question is, at a snapshot in time, after a reasonable inquiry has been made, do you admit or deny it, or you're not in a position to admit or deny.

The rule would allow you to explain in detail why it is that you can't do that, and I don't want to prevent you from availing -- for you to avail yourself of what the rule would permit, but your answer, as you have stated it, obfuscates the point of the question and one of the three options; and it gets back to this

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notion that it's like trying to nail Jell-O to the wall and that is why I'm finding it to be insufficient and that is why I'm ordering you to pick one of those three responses.

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And to the extent that you want to explain that in greater detail, and rather than having to burden copying and pasting that explanation 179 times, this Court would find it sufficient, if you like, simply in the preamble to your responses, to make the explanation similar that you have made today, with the exception of none of this business about there might be stuff to come.

This isn't a moving target. It is based on your reasonable inquiry for this historical period that they have identified: Do you admit, deny; and if it's true that you've made a reasonable inquiry but you still can't admit or deny, then say that. But those are your three options.

If there's some particular reason like, "These records are maintained in India and we've tried hard but are not able to get them," I mean, you're entitled to give an explanation under the rule, but put that as part of the preamble because, best I can tell, it's the same explanation for every response.

So to the extent that, two months from now, you

come up with a photograph taken by Pastor Jones of the 1 water buffaloes that he bought with his money, then 2 there's a procedure under Rule, I think, 36(b) that will allow you to move the Court to amend your answer. 4 5 Depending on what additional information you come up 03:59PM with and whether there's an explanation for why you 6 7 shouldn't have discovered that after reasonable inquiry when you first responded, the Court may or may not allow you to amend it. My point is simply there is a protocol for you to amend, or withdraw, if that is the case, your 04:00PM 10 11 response. 12 So in Item E, there it asks admit that you have produced to plaintiffs all evidence, and I recognize 13 14 that there is a little bit of a problem with how all-encompassing that is, but it says admit that you 15 04:01PM 16 have produced to plaintiffs all evidence that you 17 possess regarding how the \$71,468 -- and this is in the 18 case of item number 1 -- designated by donors for 19 ministry tools was spent. 20 You seem to have rather consistently answered 04:01PM 21 Item E as denied, and you're certainly free to deny that 22 That is an acceptable response, but it on every one. 23 comes with some consequences because if you deny Item E, 24 then in some shape, form, or fashion, you're going to 25 have to explain to the plaintiffs what it is that exists 04:01PM

as to ministry tools that you haven't produced.

I don't know if there were other previous interrogatory or requests for productions that take that up, but the most likely place that you're going to have to explain that is going to be in response to Item G on, "Produce all documents in your possession that reflect how the \$71,000 for ministry tools was actually spent."

Item F, I guess, is kind of the opposite of Item E and so the same observation would be made.

When you get to Item G, and in your response here -- and I think the -- I mean, I'm not going to compare every single one of these, but it seems to be the exact same response to every Item G. And again, I will admit that I didn't spend a whole lot of time comparing each one, but it seems like that's the same response. I think that that is insufficient, and I'm going to order you to file an amended answer.

gather from your response, you're basically saying, "We have all this proof," whether it be ledgers or bank account statements or what have you, "that money was collected and it was disbursed"; and there's even some specific ledgers like the one you just mentioned that there's some bookkeeping that corresponds to all this. But I also heard you explain that either there may not

Based on your explanation today and what I

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be any line item-specific evidence; or if there is, 1 2 you're still working to acquire it, and it may be that in order to defend this case, you're going to have to go to India and take pictures of water buffalo. 4 I don't know what the ultimate defense that you may try to put 5 04:05PM on would be, but I find your answer here deficient and 6 7 insufficient in the context of -- and if this was the first time that the Court had ever seen it, I might not view it this critically; but in the context of the Court's prior exposure, the Court's prior directives, 04:05PM 10 the Court's prior order, I'm going to find that it is 11 12 insufficient and I'm going to require you to do this: 13 I'm going to require the defendants to divide 14 their response to Item G into two parts. The first part will be general evidence. I'm going to define "general 15 04:05PM evidence" to mean basically what you've already stated 16 here, which I understand to be evidence that you can 17 18 point to generally to show that money was received and 19 disbursed in India, but there's not anything specific to 20 correlate it to each of the 179 different donation 04:06PM 21 designations. So that's general evidence. 22 The second part of your response needs to be for specific evidence, and here's how I define "specific 23 24 evidence." When it says produce all documents in your 25 possession, custody or control reflecting how the 04:06PM

\$71,468 designated by donors for ministry tools was 1 actually spent, then under "specific evidence," I want 2 3 to see references to actual documents and corresponding Bates numbers. 4 5 So if you have, for example, a transmittal 04:07PM letter that is referencing designation code 1000, or if 6 7 it's referencing the designation code that corresponds to the women's literacy program, or if it's the designation code that corresponds to water buffaloes or 04:07PM 10 bicycles or whatever it may be, if it is a specific --11 if that document contains a specific reference to that 12 particular donor designation, then list what the document is and the Bates stamp number. 13 14 Now, you say, "Well, there's going to be lots of receipts, but they're in these notebooks in India." 15 04:08PM 16 At this point I do not believe that that's the plaintiffs' problem. They have been asking for this 17 18 stuff for a long time. We all know what they are 19 looking for. They have come at it from three or four 20 different ways, and you've not responded to it. Some of 04:09PM 21 your earlier responses had objections. The Court wasn't 22 called upon to rule on any of those objections. 23 What I do know is there was a request for 24 production, Item G, to all 179 of these; and to the

defendants' credit -- and I applaud you for that -- you

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didn't object, nor did you seek a protective order.

I think that there is more than a sufficient basis and expectation by your admission that you received these monies, and by your admissions in the earlier hearing that, to your knowledge, it's not like the recipients have any other donors that they are accountable to. You have the power of the pursestrings, so to speak. The Court believes that the named defendants here, including individually named defendants, have the ability to produce these documents in the United States, in the State of Texas where y'all practice, if you want to.

Now, if you want to say that it's not worth it to you, to provide that, or that there's some technical reason why you can't, then, you know, I guess that you can explain that to Mr. Stanley, but I can guarantee you that if you don't produce it that your explanation, either in motion practice or your class certification motion practice, summary judgment practice or motion in limine practice is going to be pretty hollow.

So, again, requests for production are made at a point in time. If you have it, provide it, identify the Bates stamp, where it's located; and if Mr. Stanley calls you up and says, "Well, I see that you have provided this transmittal letter and it's supposed to

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apply to ministry tools; I don't see where on this page 1 it talks about ministry tools," well, then you better 2 help him out on where it's located on that page because if y'all have to bring this back to me and I have to 4 settle a dispute about whether what you're lumping under 5 04:12PM specific evidence is specific to that category or not, 6 7 someone is not going to be very happy with what happens at the end. If you come up with additional evidence later, 04:12PM 10 well, then obviously the rules require you to supplement 11 your responses to requests for production; but you can't 12 just say, especially after as long as this issue has 13 been going on, that, "We're looking into that; we'll let 14 you know when we find it." That's not how the rules work, it's not how this Court construes them, and that 04:13PM 15 16 is not going to be an acceptable answer to this Court. 17 I do agree with you, Mr. Mowrey, that, you 18 know, there's more than one way to prove things. You 19 may not necessarily need a receipt or a bill of sale or 20 anything else; but as I mentioned earlier, sometimes 04:13PM 21 knowing what documents don't exist is as important as 22 knowing which documents do exist because it informs the 23 next step of discovery. It informs how you ask 24 questions at depositions. It informs how you respond to 25 motions. So that's why the Court is taking the actions 04:14PM

that it is.

As to when this amended response is going to be required, my initial reaction is two weeks. If you make an earnest effort to comply with that and you realize that at this point it's not physically possible for some reason, then pick up the phone and call Mr. Stanley and tell him the logistics of what would prevent you from fully complying within two weeks and work out a time frame on which to provide that to him. No more e-mails; no more letters. Pick up the phone and talk to each other.

Under Rule 36(a)(6), it says that, "On a finding that an answer does not comply with this rule, the Court may order either that the matter is admitted or that an amended answer is served," and so that's what I'm ordering is that an amended answer is served within two weeks.

It also allows, should the Court's order not be complied with that the Court enter -- have the ability to enter the full array of sanctions under Rule 37(b)(2), and this is one of the reasons why I wanted to have all of the defendants here today.

You've got one more chance to provide the information and amended answer that the Court has ordered. If you don't do that within the parameters

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that I have ordered today, then the full range of sanctions available under Rule 37(b)(2) will be on the table. Potentially that could include -- and I'm not saying that it would -- but it could include striking your answer and entering a default judgment against each of you individually.

The Court is also going to permit Mr. Stanley to move for an award of attorney fees related to the

to move for an award of attorney fees related to the making of this motion. The Court will allow the defendants to respond both to the general appropriateness of the Court entering an order awarding fees, and they may also respond to the reasonableness of any fees that may be requested.

The only guidance that I would give is that at this point, Mr. Stanley, I am going to give them one more chance and so the scope of the fees that I would consider to be appropriate are those fees immediately associated with you bringing this motion and appearing in court today.

I'm not going to consider the hundreds of thousands of dollars that you've spent reviewing, investigating and all of that, but the fees of making your motion and appearing here today, you may --

MR. STANLEY: Your Honor, at this time we're not going to incur fees. We work on contingency.

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THE COURT: All right. Well, then that takes 1 care of that. 2 3 So the Court will be entering a written order that will track its rulings just now. I would encourage 4 y'all to resolve this issue, to understand that at its 5 04:19PM essence, the plaintiffs are simply wanting to know 6 7 whether you can prove -- not prove -- whether you have 8 documents that go to the issue of establishing that money was spent for each of these individual line items. 10 04:20PM They understand the big scheme of the monies. 11 They're asking for proof and evidence that might exist 12 that goes to each individual line item specifically. And so whatever hurdles that there may be, whatever 13 14 individual differences that there may be in some of these line items, I think everyone knows, or should know 15 04:20PM 16 by this point, what the objective is, and I can't think of anything that I haven't said already that I can say 17 18 to underscore the fact that you have enough 19 understanding to be able to work out any other issues as 20 it relates to this between yourselves. If you can't, 04:21PM 21 the Court will still be here, but some serious sanctions 22 are going to be issued if the defendants are on the 23 losing side of any subsequent dispute over these issues. 24 Is there anything further today, Mr. Stanley? 25 MR. STANLEY: No. sir. 04:21PM

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                   THE COURT: Mr. Mowrey?
                   MR. MOWREY: Your Honor, the only thing I would
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         request, our response to the certification motion is due
         in two weeks. Could we have at least another week or so
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         rather than two? If you say two, then obviously we're
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04:21PM
         going to abide by that, but --
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                   THE COURT: On the certification motion or
         the --
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                   MR. MOWREY: Our response -- our response is
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         due, I believe two weeks from today.
04:21PM
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                   MR. STANLEY: Are you asking for an extra week
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         of this order? Three weeks?
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                   MR. MOWREY: Yes. Of this order, yes.
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                   THE COURT: All right. Three weeks.
                   MR. MOWREY: Thank your Honor.
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04:21PM
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                   THE COURT: We're adjourned.
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                   (Proceedings adjourned at 4:21 p.m.)
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## CERTIFICATE OF OFFICIAL REPORTER I, Dana Hayden, Federal Official Realtime Court Reporter, in and for the United States District Court for the Western District of Arkansas, do hereby certify that pursuant to Section 753, Title 28, United States Code that the foregoing is a true and correct transcript of the stenographically reported proceedings held in the above-entitled matter and that the transcript page format is in conformance with the regulations of the Judicial Conference of the United States. Dated this 20th day of February 2018. Dana Hayden Dana Hayden, 4CR, RMR, CRR Federal Official Court Reporter